

National Energy Marketers Association

Executive Committee and Policy Development Meeting

Agenda

January 20 and 21, 2004

Pennzoil North Tower 700 Milam, 20th Floor, Room 20014, Houston, TX 77002

Casual Attire

January 20, 2004

9:00-9:30AM

Executive Meeting Called to Order - Member introductions and President's Report; discussion of state of the organization.

9:30-12:00PM

Federal, Retail, Technology and Product Restructuring Reviews - Federal-Wholesale and Trading Issues - Ontario Power Generation, Total Gas & Electric; Mid-Atlantic (Gas and **Electric)** - Constellation NewEnergy, Total Gas & Electric; Midwest (Gas and Electric) -Constellation NewEnergy. Interstate Gas Supply, Shell Energy Services, WPS Energy (Gas and Electric) - Agway, ConEd Services: Northeast Solutions, Constellation NewEnergy, Keyspan Energy Services, WPS Energy Services: Northwest (Gas and Electric) - Alstom: **Southeast (Gas and Electric) -** Centrica, Shamrock, Shell Energy Services, SouthStar; Southwest (Gas and Electric) - APS Energy Services; Texas - Centrica, Constellation New Energy; West -Commonwealth Energy, Constellation NewEnergy, Sempra Energy Solutions.

12:00-1:00PM

Working Lunch

12:00PM-4:30PM

NEM 2004 - NEM issue identification and priorities for 2004. What issues do we pursue and where.

Federal Issues - Forming Teams to Revise Policy Papers, Federal Legislation, Wholesale Market Design and RTOs, Grid Reliability, Market Manipulation, Price Reporting, Standards of Conduct - Alstom, Amerex Energy, APS Energy Services, ConEd Solutions, Constellation NewEnergy, Entergy Koch Trading, Exelon, IntercontinentalExchange, Keyspan Energy Services, OPG,

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Proliance, PSEG ER&T, Sempra Energy Solutions, Shamrock, Tractebel, Tradespark.

Retail Issues - Marketer Creditworthiness, Forming Teams to Negotiate Utility Market Transitions and Revise Policy Papers, NEM Market Survey, Default Service, Core/Non-Core Customers, Low Income Customers, Product Differentiation, Shopping Credits, Unbundling Proceedings, Business Rules and Practices - *ACN Energy, Advantage Energy, Agway, Centrica, Commonwealth Energy, ConEd Solutions, Constellation NewEnergy, Interstate Gas Supply, Shell Energy Services, Southern Company Energy Solutions, Total Gas & Electric, Tractebel, Vectren Source, WPS Energy Services.*

Billing and Back Office, Metering, Distributed Generation and Advanced Information Services and Transmission Technologies Issues - Forming Teams to Revise Policy Papers, Unbundling and Shopping Credits, Business Rules, Practices and Energy Technology Policy - Alliance Data Systems, CASA, Elster Electricity, ESG, Excelergy, HomePort, IMServ, Itron, LodeStar, MediaFusion, PTS Technologies, The SPi Group, Unified Technologies Group.

4:30PM-5:30PM

Prioritize Issues and States for 2004 - Straw poll on issue and state priority.

6:30PM

Dinner and reception -- to be announced

January 21, 2004

8:00AM

Breakfast

8:30AM-12:00PM

Conclude NEM 2004 - Finish agenda for 2004. Prioritize the issues and states. Agree on coordination and leadership and priorities.

12:00PM

Adjourn